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Focus

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Smart Hiring

Staffing problems caused by the recent hurricanes have been much discussed lately as businesses from restaurants to contractors struggle to find and deploy workers. Regrettably, the ratio of bad hiring decisions will soar as companies "streamline" hiring procedures to meet this challenge. If you're in this manpower madhouse, remember three key points to improve your odds for successful hiring decisions.

1. Look for people with integrity. They tell the truth and live up to their commitments. How can you tell? Trust your gut - people with integrity seem "real." You can also get a sense of a stranger's integrity by his candor and her open admission of past mistakes.
2. Hire grown ups. You're not running an adult day care center, so ask the right questions to determine the candidate's maturity. Remember, age and emotional maturity are not the same thing.
3. Finally, make choices with a bias for high-energy people, who thrive on action and love a challenge. Typically friendly and extroverted, high-energy people love to work, play, and generally have a positive outlook on life. Look for passion, a twinkle in the eye, or a personal history that suggests enthusiasm.

Tom Wagner

We help clarify options so our clients
identify the Right Questions
and solve the Right Problems.

Call us at 800 422-1374 to learn more.

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